



### What is the Value of HIE to Payers?

- Improve the timeliness, accuracy, quality and completeness of the data received
- Improve process efficiency with the ability to receive electronic transactions, instead of fax or phone calls
- Improve the ability of payers to assist in the management of care for high cost individuals, especially those with chronic conditions who consume 70% of the resources to prevent re-hospitalizations resulting from the lack of adequate discharge education, care transition planning, and information exchange
- Improve outcomes and reduce medical costs through data analytics and the development of standards of care
- Monitor episodes of care and manage coordination of services to ensure services are medically necessary, provided in the appropriate setting, and meet quality standards
- Reduce prescription errors which contribute to hospitalizations and re-hospitalizations
- Identify and reduce fraudulent practices and other forms of payment abuse
- Improve patient medication compliance with fill notification information
- Potential to receive transactions from the largest provider organizations through a single portal, rather than using multiple technical interfaces
- Assist in real time claim processing with the development of an All Payer Claims Database to manage eligibility and pull data for all payers from a single source
- Potential payment reform catalyst beyond the standard fee-for-service model
- Improve provider relations and member satisfaction with more accurate information and fewer phone calls
- Improve payer provider administration functions, including provider enrollment, licensure verification, provider communications, and support other self-service administrative functions
- Enhance the ability of the provider to track the percentage of members
- Increase provider compliance with clinical evidence based guidelines and improve the quality of care delivered to all participants
- Potential avoidable services in ambulatory care settings and emergency departments