



### What is the Value of HIE to Major Employers?

- Reduce governmental expenditures by decreasing administrative and overhead costs resulting from gains in work flow efficiencies in state government
- Reduce medical costs driven by a reduction in duplicate testing, procedures, duplicated prescriptions and unnecessary hospital admissions
- Reduce medical costs by encouraging consumer focused healthcare that will foster educated consumers who will take responsibility for seeking more cost effective care delivery options, resulting in lower cost procedures and therapies and engage in wellness behaviors to prevent disease conditions
- Reduce medical costs by supporting informed physicians who enlist and prescribe more cost effective treatment programs
- Reduce adverse drug events resulting from drug interactions and allergies by improved access to medication and allergy history
- Decrease absenteeism at the workplace due to healthier more engaged and informed employees
- Reduce time spent at redundant doctor visits and testing resulting in increased work absenteeism
- Develop standards of care through data analytics to improve the effectiveness of chronic disease care coordination and management services and foster improved wellness programs
- Provide support for emerging payment reform approaches including an All Payers Claims database managed by state government
- Support employee's public health needs during disease outbreaks, disasters or bioterrorist threats while identifying possible outbreaks sooner and limiting additional exposure
- A more health-connected community will be a factor in recruitment and encouraging new businesses and physicians regarding relocations